

CURRICULUM VITAE, NIKOLAUS KRAUS

PROFESSIONAL EXPERIENCE

01/2017 – today Wobben Windpower Indústria e Comércio LTDA / Enercon Argentina SRL
Head of Sales South America

04/2011 – 12/2016 Enercon GmbH, Sorocaba, Brazil (<http://www.enercon.de/en-en/>)
Senior Sales Manager, Latin America

04/2010 – 10/2012 Enercon GmbH, Aurich, Germany / Sorocaba, Brazil (<http://www.enercon.de/en-en/>)
Assistant to Commercial Management

01/2009 bis 03/2010 Prowind GmbH, Osnabrück, Germany (<http://www.prowind.org>)
Project Manager for wind projects in Brazil and solar projects in Germany

11/2006 – 11/2008 BHK International Trade Promotion and Management Consulting GmbH, Bonn,
Germany (<http://www.dihk.de/en>)
Project Manager (foreign trade promotion for small and medium sized companies)

EDUCATION

09/2016 – today Fundação Getúlio Vargas
Master of Business Administration (MBA) in Business Management

10/2000 – 07/2006 University of Cologne
Master in Latin American Studies, specialization in International Economics

03/2003 – 10/2003 Universidad del Norte Santo Tomás de Aquino; Universidad Nacional de
Tucumán, San Miguel de Tucumán, Argentina
Scholarship DAAD